

## LEIPZIG - HO CHI MINH CITY

# Webinar Hydrogen Hub Meets City Partnership: Exploring German-Vietnamese Business Opportunities

**Date: 26<sup>th</sup> June 2025, online**

14:00 – 16:45 ICT / 09:00 – 11:45 CEST

| Time   | Topic  |
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| 14:00 ICT<br>09:00 CEST                                | <b>Welcome Remarks</b><br>Mr. Peter Kompalla, Chief Representative, Delegation of German Industry and Commerce (AHK) in Vietnam<br>Mr. Markus Bissel, Project Director, GIZ Energy Support Programme Vietnam |
| 14:10 ICT<br>09:10 CEST<br><br>14:20 ICT<br>09:20 CEST | <b>City Partnership Leipzig-Ho Chi Minh City: Two Prime Destinations</b><br>Mr. Michael Körner, Managing Director, Invest Region Leipzig GmbH  |
| 14:30 ICT<br>09:30 CEST                                | <b>Introduction to the German Green Hydrogen Market:<br/> Link your global supply chains to Germany</b><br>Hypos e.V. Germany  |
| 14:40 ICT<br>09:40 CEST                                | <b>Green Hydrogen made in Vietnam? Analysis on Potentials for the<br/> Commercial and Industrial Sector</b><br>Institute of Energy Vietnam   |
| 14:50 ICT<br>09:50 CEST                                | <b>Best Practice Showcase: Company Presentations (10min each)</b><br><br><b>Green Hydrogen Technologies made in Vietnam</b><br>Mr. Manuel Baumgartner, Technical Director, INDEFOL GROUP                     |
| 15:10 ICT<br>10:10 CEST                                | <b>Moderated Q&amp;A Session (20 Minutes)</b>  |

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| <p>15:30 ICT<br/>10:30 CEST</p> <p><u>Each Room:</u><br/>5- 10 min Input by Expert</p> | <b>WORKSTREAMS: THEMATIC BREAKOUT ROOMS TO MEET POTENTIAL PARTNERS</b>   |   |   |   |
|  | <p><b>WORKSTREAM I</b><br/><b>How to make Green H<sub>2</sub> projects bankable?</b></p> <p><b>Expert:</b> Dr. Marc Bednarz, CEO, COHYBA</p> <p><b>Facilitator:</b> Mr. Markus Bissel, Project Director, GIZ Vietnam</p> | <p><b>WORKSTREAM II</b><br/><b>Safety requirements in the Green H<sub>2</sub> value chain</b></p> <p><b>Expert:</b> Mr. Philip Miltrup, Advisor, International Hydrogen Ramp-up Program H2Uppp</p> <p><b>Facilitator:</b> Mr. Henri Wasnick, Technical Advisor, GIZ ESP</p> | <p><b>WORKSTREAM III</b><br/><b>The H2Global auction mechanism</b></p> <p><b>Expert:</b> Claudio Cinquemani, Advisor H2Uppp</p> <p><b>Facilitator:</b> Ms. Do Thi Lan Anh, Project Officer, GIZ ESP</p> | <p><b>WORKSTREAM IV</b><br/><b>Research &amp; Development</b></p> <p><b>Expert:</b> TBC</p> <p><b>Facilitator:</b> Mr. Christoph Janensch, Business Lead, AHK Vietnam</p> |
| <p>16:15 ICT<br/>11:15 CEST</p>  | <p><b>Wrap-Up by Facilitators</b></p> <p>Summary of key points discussed</p>   |   |   |   |
| <p>16:30 ICT<br/>11:30 CEST</p>  | <p><b>Outlook and next steps: The Green Hydrogen Hub Vietnam at VGU</b></p> <p>Dr. Thomas Aulig, Vice President, Vietnamese German University &amp; Green Hydrogen Hub Vietnam</p>                                       |   |   |   |
| <p>16:45 ICT<br/>11:45 CEST</p>  | <p><b>End of Event</b></p>   |   |   |   |

**Moderation:** Mr. Christoph Janensch, Business Lead Economic Development, AHK Vietnam