

German Pavilion @

# Vietnam Rail Tech

Nov 12 – 15  
Hanoi

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Delegation der Deutschen  
Wirtschaft in Vietnam  
Delegation of German Industry  
and Commerce in Vietnam



VIETNAM - GERMANY  
1975 - 2025

Supported by:



Federal Ministry  
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on the basis of a decision  
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# Vietnam:

## Home to the Largest Railway Project Worldwide

### North South Connection Renewal

- Hanoi – Ho Chi Minh City
- 1,600 km HSR track
- 60 billion USD invest volume for rail infra
- To be started in 2026, to be finished in less than 10y
- Largest Railway Project worldwide currently



### Metro Line Kick-Off

- Hanoi, Ho Chi Minh City, Binh Duong, Vung Tau
- Over two dozen metro lines planned
- Urgent need: Traffic congestion, environ issues
- High profile: Connection HCMC to new airport



### Other Rail Developments

- BRI projects from Hanoi to southern China
- Private projects connecting
  - HCMC – Can Tho
  - HCMC – Southern coast
  - Hanoi – Chinese border



Many decisive decisions are made right now. This is therefore a crucial moment for the German industry to present itself.

German technology has been explicitly asked for by the responsible Vietnamese Ministry of Construction as well as the Ministry of Science and Technology. Private investors such as Vinspeed are actively looking for contact to German partners.

# About the Trade Fair

## First Railway Exhibition



- Officially known as “First International Exhibition and Conference on Modern Railway Technology and Infrastructure Construction Supply Chain in Vietnam (VRT&CON 2025)”

## Base Data



- Nov 12 to 15, 2025
- At National Exhibition Center
  - Hanoi’s new trade fair center (Open: Aug ’25)
  - Largest indoor arena in SEA
- Spearheaded by Ministry of Construction

## Target Groups



- International exhibitor line-up
  - National, e.g. relevant government bodies, operators/investors such as Vietnam Railway, metro companies, private companies such as Vingroup, T&T, Hoa Phat
  - International companies with focus on Germany, France, Spain, Japan, Korea, China

# Our Offer – German National Pavilion

Goal is to present the whole range of German railway know-how to Vietnamese public and private investors at a German stand with a common design under the slogan “Made in Germany”.

Two modes of representation are offered:

## Standard Stand

Size: 9 sqm  
Price: EUR 7,500 incl VAT

Including basic items such as table/seating, limited customization possible.



Exemplary picture, courtesy of Koelnmesse

## Info Stand

Size: 4.5 sqm  
Price: EUR 4,000 incl VAT

Stele and table, high seat, customization very limited.



Exemplary picture, courtesy bsD Plus from BAU 2023

## Your Project Partner

AHK Vietnam would be happy to cooperate with you on this project. We are looking forward to further exchange and a successful project implementation!

Pham Thi Tuyet Mai  
Project Manager | Market Entry  
E. [mai.phamtuyet@vietnam.ahk.de](mailto:mai.phamtuyet@vietnam.ahk.de)  
P. +84 24 38251420



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